

# SOLIDERE shares and GDRs

## Exchange Listings and Ticker Symbols

Beirut Stock Exchange	Kuwait Stock Exchange
SOLIDERE A shares	SOLIDERE A
SOLIDERE B shares	SOLIDERE B

London Stock Exchange  
GDRs SOLAq.L

## Analysis of Price Shares

In the Beirut Stock Exchange, the year began with Solidere shares trading close to their lowest level since inception. A series of positive shocks later helped the shares post one of their best turnaround stories, almost doubling in value.

The shares witnessed a major positive move around mid-April, when news of a possible dual listing in the Kuwait Stock Exchange were made public. Another jump in prices was witnessed around mid-June, after the Company announced a land sales program allowing buyers to use Solidere shares to settle up to 40% of the land price as a downpayment, with remaining amounts scheduled over three years. Investors using this option would benefit from a 15% discount on the land price. The Company would retire the received shares, enhancing shareholder value.

Solidere share prices fluctuated around these higher levels during the remaining part of the year. Throughout the year, both classes of shares fluctuated between a high of US\$9 and a low of US\$4. Share A closed the year at US\$8.25, a 74.8% increase over the previous year closing. Share B closed at US\$8.10, a 62% increase over the previous year closing.

Trading remained active, with a total of around 17 million shares changing hands, for a cumulative value of about US\$130 million. This represents around 10.3% of the Company's capital changing hands. The average daily volume was about 70,102 shares worth around US\$320,214. The average price for the year consequently was about US\$7.35, a 48.2% increase over the previous year. The GDRs traded in the London Stock Exchange lagged behind the locally traded shares, progressing by around 28% during the year to close at US\$6.35.

The country suffered one of its most distressing times with the assassination of Prime Minister Hariri on February 14, 2005. Solidere shares were directly affected by this tragic event, dipping by more than 40% in the three following trading days to reach levels lower than US\$6. But the downturn was not convincing, prices moved down on low volume, while investors still believed in the long term value of the Company. So share prices recouped most of their lost territory in a short period of time, going back to the US\$9 level.

Meanwhile, the GDRs pushed higher, reaching the US\$10.5 level, ahead of the locally traded shares. The successful start of trading in the Kuwait Stock Exchange on March 8, 2005 represented another push for the shares that helped in dissipating concerns for most market participants.

## Research & Investors' Relations

The Company pursued its investment relation efforts in 2004, participating in several financial, investment and real estate conferences and exhibitions.

Responding to growing interest from Swiss financial markets, Solidere accepted early 2004 an invitation to address Swiss bankers and investors at the Salon Suisse Investissima in Lausanne. At end 2004, it exhibited the project's model in the annual Foire de Genève where Lebanon was invited as guest of honor. Another presentation was made at the annual Crédit Suisse Middle East conference held in Beirut, with emphasis on the Company's financial fundamentals and the project's progress.

In March 2004, the Company participated in the conference of Egyptian-based asset manager EFG Hermes, and held several one-on-one meetings with regional and international fund managers, giving an update on latest financial and operational achievements.

To reach regional and Arab investors, Solidere participated at end 2004 in Dubai's Citiscapex exhibition, together with a number of Beirut city center developers, and addressed conference participants on the Company's latest achievements and fundamentals.

The Kuwait-Lebanon economic meeting held in Beirut, was also addressed, highlighting to Kuwaiti investors various investment opportunities in Solidere.

The Company continued to receive at its premises numerous visitors with diverse profiles.

## Solidere Shares: Volume and Price Movements 2004

